

May 24, 2016

Russell W. Meyer, Jr.  
Chairman  
Emeritus

Mr. Derrick Schmidt  
President  
Derrick Schmidt Aviation  
36244 N. Cliff Crest Drive  
Vinita, Oklahoma 74301

Dear Derrick:

It was good to see you recently when your client, Howard Cox, was here to take delivery of his new CJ4. As you know, Howard is a good friend and long-time Citation customer.

Howard mentioned to me that he was very pleased by the service you provided throughout the completion and delivery process. That's consistent with positive comments from other Citation customers you have served, so it is clear that your exceptionally broad aviation background is valuable to your clients.

Since I had the privilege of flying with your dad for more than 30 years, I have known you from the time you were in grade school.

Having your dad as a mentor, earning an A&P license and then working at Cessna in the Citation Service Center and as a production test pilot has give you a wealth of experience that should clearly be beneficial to your customers.

Your involvement with Citation customers is a win-win because we know the delivery process will go well, and most important, that the customer will be pleased.

Keep up the excellent work.

Sincerely yours,

